



CHEMICAL INDUSTRY SNAPSHOT

The Chemical Industry today faces many challenges in supply chain complexity. Rising costs of raw materials, volatility in weather patterns, and the general shift of the industry moving from bulk chemical manufacturing to specialty-focused markets, creates an ever-changing landscape of complex issues to manage. The move to specialty chemicals expands product portfolios to drive new sources of revenues with higher margins, and so business responsiveness becomes critical in a more customer-focused culture. Many chemical companies are drowning in data and are unable to truly tap into the value of it to take advantage of the insights it provides. Creating a responsive supply chain is now table stakes in ensuring long term prosperity in the chemical manufacturing and distribution market space.

SCM02 works with chemical industry customers to:

- ✓ Design processes that better address how to plan for managing and responding to inevitable supply chain disruptions
- ✓ Help the organization resolve issues around disparate data sources in supply and demand
- ✓ Implement proven approaches to managing the volatility of raw material costs and the impact on production and capacity planning
- ✓ Provide solutions that ultimately help people make better timely decisions
- ✓ Collaborate with the business to establish proper KPI's and develop analytics to measure real-time results

SCM02's Business Process Expertise



We help you get better results in:

- Forecasting demand across expanding product portfolios
- Collaborating across silos of responsibility via S&OP that works in the system
- Managing proper Inventory levels with vetted logic and rules
- Planning production based on facts and not just intuition
- Building a comprehensive exception based planning process and analytics strategy to help management & planners make informed, timely decisions
- Helping people trust and use the SAP SCM solution suite with confidence

SCMO2 is a supply chain management firm that has built its reputation on making SAP SCM solutions work by attaining better results than ever before. Our team of hands-on veterans know how to ensure the planning and scheduling processes and procedures that run the supply chain are managed within the SAP system by providing solutions that always enhance user adoption and drive business benefits. Whether you are on a legacy version of APO or moving to the latest IBP HANA architecture, we can help you get the most from your supply chain technology investments.

Our Services Include:



Client Examples:



- Redesign and implementation of APO DP, SNP, PPDS and GATP.
- Better results using statistical forecasting including training / education.
- Upgraded them from version 4.0 to version 7.0.



- Sales forecasting and demand planning process redesign engagement.
- Developed recommendations to provide sales planners with key data and leading indicators as they developed forecasts to improve accuracy and a more customer responsive model.



- Redesign of APO PP/DS and GATP Capable to Promise solution.
- Automated many manual process steps with custom enhancements to tightly integrate planning of Make to Order FGs with polymer component planning.



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