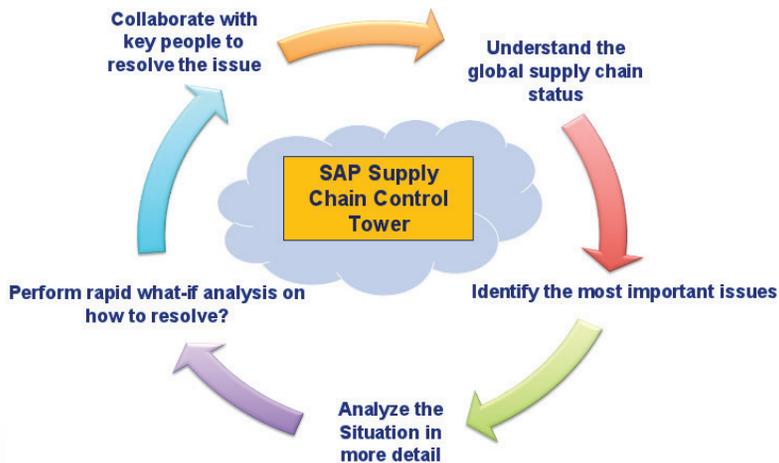


Supply Chain Analytics have been used for decades to measure supply chain performance and success. Yet today’s conventional approaches struggle to stay afloat against a rising tide filled with big data, asynchronous systems, high expectations of consumers and an ever-increasing number of trading partners required to meet the needs of the global economy. Gartner’s latest survey found that 85% of respondents felt that supply chain complexity is a significant growing challenge within their operations. Visibility to react and quickly address root cause obstacles is more important than ever. Creating a robust strategy to monitor issues and address the root cause of disruptions truly can help manage supply chain risk and impact bottom line profits.

At SCMO2, we help organizations better define what the “best fit” value drivers are for their organization. Whether the supply chain is focused on reducing costs, increasing profits, optimizing efficiency, improving quality and tracking innovation efforts or all of them, it is important to make sure you have the right mix of measures at various levels within the company, and an analytics solution that allows users to identify critical issues and quickly drill into the details to identify the root cause enabling real time decision making.

Analytics Provide Real-Time Visibility



Our rapid assessments and interactive workshops quickly help you evaluate the mix of KPI measurements, reports, dashboards and alerts that are critical for your business, and can help you map the requirements to the proper SAP® technology solution that best fits your organization’s needs and supply chain maturity. This includes:

-  Analyzing your business strategy and objectives and mapping KPIs, targets and employee incentives to drive the desired results.
-  Designing a roadmap approach for when and how SAP®’s Supply Chain Control Tower standard delivered KPI’s fit your needs or if your team will need to develop custom metrics.
-  Mapping SAP® solutions to your analytics requirements including recommendations for when it makes sense to build custom reports in SAP® Business Objects, and dashboards in Lumira for easier visualization, and when IBP’s embedded KPI’s across S&OP, Demand, Inventory, Supply and Response can be used out of the box to help planners better monitor, troubleshoot and communicate status across the organization.
-  Optimizing how APO users utilize alerts to improve productivity in an exception based planning process, and leveraging some of the latest APO functionality enhancements including the DP Excel Add-in, Planner Homepage or Enhanced Product Planning in SCM 7.0 EHP 3.





SCMO2 is a supply chain management consulting firm that has built its reputation on making SAP® SCM solutions work by attaining better results than ever before. Our team of veterans ensure that the planning and scheduling processes and procedures that run the supply chain are managed within the SAP® system by providing solutions that always enhance user adoption and drive business benefits. Whether you are on a legacy version of APO or moving to the latest IBP HANA architecture, we can help you get the most from your supply chain technology investments.

SCMO2 helps supply chain teams design, implement and execute analytics strategies focused on:



Reducing costs and increasing profits

- Total manufacturing costs per unit excluding materials
- Manufacturing costs as a percentage of revenue
- Net operating profit
- Average unit contribution margin
- Cash to cash cycle time
- The perfect order percentage



Fixing the mix of Inventory levels

- Working capital; inventory as % of NCS
- SKU management
- Inventory turns and aging
- Donation / destruction rates
- Days of supply
- Forecast bias, variation and accuracy



Improving Quality

- Yield
- Customer rejects / returns
- Supplier quality incoming
- Increased flexibility and innovation
 - Rate of new product introduction
 - Engineering changeover cycle time



Improving Efficiency

- Throughput
- Capacity Utilization
- Overall equipment effectiveness (OEE)
- Schedule or production attainment
- Downtime in proportion to operating time
- On time delivery to commit
- Manufacturing cycle time
- Time to make changeovers

